# CALL FOR APPLICATIONS

# MASTER OF BUSINESS ADMINISTRATION (MBA)

**SPRING 2026 TERM** 

CLASSES BEGIN: ANUARY 19, 2026













#### I. APPLICANT PROFILE

Graduates with a bachelor's degree and experience, interested in developing their leadership skills to manage changes with a focus on the sustainable development of organizations. Entrepreneurial individuals interested in diagnosing their company or institution and developing a strategic direction that improves their productivity, growth, and social development.

#### II. GRADUATE PROFILE

The graduate of this master's program will be a critical, ethical, and innovative leader who will influence the sustainable growth of organizations with a global vision, as well as consistent with the needs of their environment. Capable of managing, directing, and leading organizations with a human sense, while positively impacting their technological transformation and sustainable development in volatile, uncertain, complex, turbulent, ambiguous, and novel contexts.

# **III. ADMISSION PROCESS & REQUIREMENTS**

### a) Requirements

- Have previous bachelor's degree studies in any area of knowledge, administration, business, or related fields.
- Prove English proficiency, minimum 460 points ITP TOEFL, or equivalent. Check the accepted English certificates for admission to the postgraduate program available here.
- Prove a minimum of three years of professional experience after graduating from the bachelor's degree.
- Complete the admission process stablished for this program.

#### b) Documents

- Bachelor's degree certificate (translated to Spanish or apostilled).
- Complete bachelor's degree act or evidence of being in process.
- Professional license or evidence of being in process.
- Birth certificate.
- CURP (once you're living in Mexico).
- Curriculum Vitae in ITESO format, proving a minimum of three years of experience after graduating from the bachelor's degree, available <u>here</u>.
- Letter of motivation in ITESO format. With a minimum of 150 words per answer, available here.
- <u>Schedule</u> and present an ITP TOEFL (Institutional Testing Program) TOEFL exam from the Educational Testing Service (ETS) in person at ITESO and obtain a minimum of 460 points.

#### c) Application steps

- 1. Register and complete the admission application, which must be filled out online, available <u>here</u>.
- 2. Schedule and attend an interview with the program's admission committee.
- 3. If admitted, you will receive an admission letter.
- 4. Submit the required original documentation to the School Services Department (DSE).
- 5. Once enrolled, you must register your subjects in the school system.

# **IV. DATES & ADMISSION TIMELINE**

PROCESS	PERIOD
Submission of admission documents and application	August 18 to December 05, 2005
Admission interviews	August 18 to December 05, 2005
Enrollment and subject registration	August 18 to December 12, 2005, and January 07 to 16, 2026
Onboarding	January 07, 2026 or January 09, 2026
Welcome to the postgraduate program	January 12, 2026
Start of classes	January 19, 2026

# V. SCHEDULE AND DURATION OF THE POSTGRADUATE PROGRAM

- Core subjects are taught between Monday and Friday from 7:00 PM to 10:00 PM.
- The three competency development workshops are taught over three weekends each, nine weekends in total, with classes on Thursdays or Fridays from 7:00 PM to 10:00 PM and Saturdays from 9:00 AM to 12:00 PM.

- Elective subjects are taught between Monday and Friday from 7:00 PM to 10:00 PM, and may also be on Saturdays depending on the current offer of other educational programs.
- Research, Development, and Innovation (IDI) subjects are usually taught once every two weeks between Monday and Friday, from 7:00 PM to 10:00 PM.

**Duration:** Two and a half years. Six to seven school cycles considering two summers. Suggested route available <u>here</u>.

#### VI. SCHOLARSHIPS & FINANCIAL SUPPORT

Note: For any of the following educational supports, consult terms and conditions.

#### ITESO Scholarships and/or Educational loans

It is maintained throughout the beneficiary's studies, as long as they meet the established academic requirements. This support does not oblige the student to provide any service, inside or outside the institution, and does not limit access to university services. This support is not cumulative with other financial support offered by ITESO. For more information, contact Mtra. Jessica López at (33) 3669 3434, ext. 3805, and atjlopez@iteso.mx

**Application period: August 25 to November 21, 2025** 

#### **Business - Institutional Benefit**

Direct discount for employees of companies and institutions with which ITESO has collaboration agreements. Consult with the postgraduate advisor, the list of active companies and institutions and their benefits. This support is not cumulative with other financial support offered by ITESO.

Deadline: January 23, 2026

#### **Foreign Benefit**

20% scholarship for foreigners presenting a birth certificate. This support is not cumulative with other financial support offered by ITESO

Deadline: January 23, 2026

#### Sibling benefit

10% to 20% scholarship depending on the number of siblings currently studying at ITESO. This support is not cumulative with other financial support offered by ITESO.

**Deadline: January 23, 2026** 

#### **ITESO Alumni benefit**

0% scholarship presenting your ITESO alumni card. This support is not cumulative with other financial support offered by ITESO.

**Deadline: January 23, 2026** 

#### **SUJ Alumni benefit**

15% scholarship for graduates of the Jesuit University System presenting an alumni card. This support is not cumulative with other financial support offered by ITESO.

Deadline: January 23, 2026

#### **AUSJAL Alumni benefit**

5% scholarship for graduates of Jesuit universities in Latin America belonging to the AUSJAL network presenting an alumni card. This support is not cumulative with other financial support offered by ITESO.

Deadline: January 23, 2026

#### FIDERH Credit

FFederal trust, administered by Banco de México, that allows financing postgraduate studies. In addition to the percentage assigned by FIDERH, ITESO grants a 20% direct scholarship (to which no other financial support from ITESO can be added). Dates: check the open call from FIDERH at <a href="https://www.fiderh.org.mx/">https://www.fiderh.org.mx/</a> (note: FIDERH only publishes the dates of the next immediate call. Throughout the year it has approximately 5 calls).

# VII. CONTACT INFORMATION

#### **Postgraduate Admissions Office**

Mtra. Beatriz del Carmen González Consejo Tel. 33 3669 3434, ext. 3802 WhatsApp +52 33 1088 0797 Schedule. Monday to Friday from 9:00 to 17:00 hours betyglez@iteso.mx

#### **MBA Program director**

Francisco Javier Vázquez Jr., PhD Phone: +52 33 3669 3434, ext. 3424

Schedule. Monday to Friday from 17:00 to 21:00 hours

franciscovazquez@iteso.mx